

BENJAMIN OHANA

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SKILLS

- Excellent modeling & analytical abilities
- Excellent credit and quantitative skills
- Experience in real estate finance
- Challenge driven and results oriented
- Fluent French, English, proficient Spanish
- Ms Office professional, UML, SQL

EDUCATION

- 2005 - Present **BRANDEIS INTERNATIONAL BUSINESS SCHOOL** **BOSTON, USA**
Candidate for the M.A in International Economics and Finance (May 2007)
Major in Real Estate
- 2000 - 2004 **PARIS - DAUPHINE UNIVERSITY** **PARIS, FRANCE**
B.A in Computer Science applied to Management
Major in Quantitative techniques
- **Student Representative to Board of Directors** (2003 - 2005)
 - **President of the Alumni Association** (2002 - 2003): Set up corporate partnerships with companies, managed alumni network, edited the directory, organized University events

EXPERIENCE

- 2003 to 2005 **NT VALLEY, *Software edition company*** **PARIS, FRANCE**
Founder & President
- Co-founded a software solutions company (3 employees, turnover € 200 000)
 - Developed tailor-made software management tools for clients
 - Focused on business administration, accounting, selling and project management
 - Started and expanded the company's client portfolio
- Summer 2003 **NISSO REAL ESTATE, *Commercial real estate agent*** **PARIS, FRANCE**
Commercial Real Estate Finance Analyst
- Carried out investigative field work and due diligence on 70 commercial products
 - Performed financial analysis and debt valuation for transactions
 - Participated in price negotiations and closing meetings with clients, lawyers and banks
- Summer 2002 **L'ORÉAL, *Consumer goods manufacturer*** **PARIS, FRANCE**
Sales & Distribution Analyst
- Set-up commercial objectives and consolidated forecasts
 - Directed commercial events, merchandising, launching of new products
 - Developed relationships with 60 buyers in Department Stores
 - Increase sales by 18% in the Alsace region of France
- Summer 2001 **WEBCONTENTS, *Internet journalism start-up*** **PARIS, FRANCE**
Market Research Analyst
- Developed a questionnaire and carried out an international market research for L'Oréal's use of their Intranet e-learning website called "Online Marketing Basics"
 - Wrote research report for the client

OTHER

- Chess
- Swimming, volleyball, tennis, sky-diving
- Performed magic shows for large private and corporate events
- Strong interest in the commercial real estate markets